

THE Cliffs

WEDDING PACKAGES

Enjoy the pages that follow as you envision your wedding at The Cliffs.
Our wedding experts are available to answer any questions you may have.
Please contact us to schedule a tour and personal consultation.

FEATURED IN:

InStyle Celebrity Weddings | Style Me Pretty | California Wedding Day | The Knot Best of Weddings | Wedding Wire Bride's Choice Awards
NewTimes Winner: Best Place for Wedding Receptions in San Luis Obispo County

THE WEDDING VENUE RENTAL

We are proud to offer a distinctly beautiful venue for your wedding ceremony and reception.

\$6,800*

Hotel Amenities

Relax and indulge throughout your wedding weekend:

- Two Night Stay in a Cliffs Panoramic Ocean View Suite for the Bride & Groom
- Custom Link for Wedding Guests to Book Hotel Rooms
- Complimentary Valet Parking for all Guests
- Complimentary Airport Shuttle (to San Luis Obispo Regional Airport with advance reservations)
- Onsite Restaurant, Bar, & Room Service
- Heated Pool, Fire-Pit, & Fitness Center
- Wireless Internet
- Day Spa (with 10% off treatments for wedding guests)
- Beach Access
- Gift Transport from Reception to Hotel Suite

Oceanfront Ceremony

The Cliff's oceanfront ceremony site is the perfect setting to exchange vows in an unforgettable way. Included in your ceremony are the following luxuries:

- Stunning Oceanfront Ceremony Site
- White Chiavari Chairs- set to your specifications
- Two Hand-Carved Dark Wood Mediterranean Pillars
- Microphone and Amplification
- Iced Water Welcome Station Pre-Ceremony

Table Settings

- Floor Length Satin Table Linens in White or Ivory (60-inch Round Dinner Tables)
- Chiavari Chairs (fruitwood, silver, or white)
- Beautiful Table Numbers
- Votive Candlelight Accents
- Fully Draped Cake Table, Guest Book Table, Place Card Table, Head Table or Sweetheart Table
- Oak Dance Floor (16' x 20')
- Classic Ivory China, Silverware, Stemware

Champagne Reception

As a kiss seals the ceremony, let The Cliffs' gracious service staff direct your guests to enjoy a Champagne Reception (unlimited champagne & sparkling cider is included for 45 minutes). This is an ideal time to add appetizers or custom additions found on the following pages.

Onsite Wedding Coordination

- Up to 2 planning sessions (maximum of 2 hours each)
- Unlimited Phone Calls & E-mails
- Diagram for Table Set-Up
- Creation of Timeline for Main Wedding Day Events
- Welcomes & Directs Guests on the Wedding Day
- Maintains Timeline & Appropriate Changes
- Vendor Recommendations
- Set-Up & Clean-Up
- Rehearsal Prior to Your Wedding Day (optional)
- Professional Bartender and Service Staff

Amazing Photo Locations

- Panoramic Oceanfront Lawn
- Rugged Beach Path
- Sandy Beach & Tide Pools
- Large Oak Tree Canopies & Tropical Foliage
- Waterfall
- Wine Cellar
- Lobby Fireplace & Bay Windows
- Ocean View Balconies

Our Wedding Gift to You

January & February Sunday Brunch for 2 Gift Certificate
March & April..... Bridal Survival Bag at Check-In
May & June..... 3 High Top Tables during Cocktail Hour
July & August Board Room for Groomsmen Getting Ready
September & October Bridesmaids Mimosas while Getting Ready
November & December.... Rose Petal Turndown for Bride & Groom

GRAND BALLROOM RECEPTION

The Grand Ballroom features 3,000 square feet of coastal elegance. The ballroom is coupled with a naturally lit foyer and built-in bar to greet your guests. Your champagne reception will be held on our Waterfall Terrace allowing your guests the perfect time to mingle between the ceremony and reception. The Grand Ballroom is a wonderfully relaxed, yet sophisticated choice for your celebration. Elegant lighting illuminates the room for a romantic wedding reception, dinner, and dancing.

TENTED RECEPTION \$50* per person upgrade

Available Year-Round...

June, July, & August: Limited Availability & Guest Room Minimums Apply

If you dream of a wedding with endless sea views and a casual elegance of a beach wedding, the tent upgrade is your dream-come-true!

When you select to forego the Ballroom and upgrade to the tent, your ceremony, champagne reception, and dinner party will all be located along our beautiful oceanfront bluff with a view of the sunset over the Pacific Ocean.

The tent canopy transforms our ocean front lawn into the most luxurious outdoor environment! French Doors open to invite your guests into the stylish reception you have planned. The tent upgrade includes a twenty-foot vaulted ceiling draped in gorgeous white fabric. Ocean view siding can be opened for an open-air fete and heaters that can fill the space with warm air for a memorable evening any time of year. Subtle track lighting illuminates the room and can be flawlessly dimmed as the sun sets and the dancing begins. The white canopy tent provides the ultimate blank canvas for stylistic additions of your choice creating a one-of-a-kind environment for you and your guests to remember forever!

DINNER PACKAGES

Whether you prefer an opulent buffet or a sophisticated plated dinner, The Cliffs has a perfect menu to delight you and your guests.

(Daytime menus are available upon request.)

PLATED MENU SELECTIONS

Standard Dinner (Select 1 Entree & 1 Vegetarian)

Combination Plate -or- Multiple Entrees (Select 2 Entrees & 1 Vegetarian)

Children's Dinner (available for guests ages 10 and under)

\$79* per person

\$89* per person

\$25* per child

-Assorted Bakery Rolls & Butter –

Entrees (seating chart & place cards required when 2 items are selected)

- Pan Seared Breast of Chicken with Wild Mushroom Ragout, Truffle Mashed Potatoes, & Tri-Color Carrots
- Petite Filet Mignon with Port Demi Glace, Crispy Onions, Horseradish Mashed Potatoes, Grilled Asparagus
- Slow Roasted Short Ribs with Natural Jus Reduction, Bleu Cheese Potato Gratin, Mediterranean Squash & Peppers
- Filet of Salmon with Lemon Dill Sauce and Melted Leeks, Rosemary Red Potatoes, Broccolini
- Seasonal White Fish with Mango Sauce, Jasmine Rice, Braised Greens

Additions: * Lobster Tail (6-8 oz) (add \$15 per person)
 * 3 Shrimp Scampi (add \$9 per person)

Vegetarian Selections

(please select one option as an alternate meal for your guests)

- Ricotta Ravioli with Ratatouille and Tomato-Basil Butter
- Rosemary Portobello Mushroom with Red Pepper Coulis, Roasted Garlic Mashed Potatoes, Seasonal Vegetables
- Grilled Polenta Tower with Wild Mushroom Ragout, Braised Baby Spinach, and Seasonal Vegetables (vegan)
- Butternut Squash Ravioli with Taragon Cream Sauce
- Creamy Risotto with Local Mushrooms, Shallots, Seasonal Vegetables

Salad (please select one)

- Classic Caesar Salad with Chopped Hearts of Romaine, Asiago, Capers, and Crostini
- Red Onions, Shaved Fennel, Bell Peppers, and Bleu Cheese Crostini, atop Baby Spinach Salad with Aged Sherry Vinaigrette
- Mandarins, Strawberries, Hazelnuts, atop Organic Field Greens, with Citrus Vinaigrette Dressing
- Candied Pecans, Bosc Pear, Bleu Cheese, atop Organic Field Greens, with Aged Balsamic Syrup
- Watermelon, Goat Cheese, Slivered Almonds, atop Organic Field Greens, with Chef's Famous Coriander Vinaigrette
- Roasted Butternut Squash, Feta, Pepitas, atop Arugula Salad with Berry Vinaigrette

Dessert

- Wedding Cake Cutting & Plating or Cupcake Service
Add a Custom Wedding Cake from our Pastry Chef starting at \$10 per person*
- Handmade Chocolate Seashell or Local Strawberry added to each plate

Beverages (all of the following beverages are included)

- Tableside Iced Water Service
- Freshly Brewed Coffee, Decaffeinated Coffee, & Assorted Tea Station
- Champagne Toast
- A Glass of House Chardonnay or Cabernet Sauvignon with Dinner

BUFFET MENU SELECTIONS

(Each Buffet Includes Everything Listed)

Weddings at The Cliffs Hotel & Spa

Classic Buffet @ \$85* per person

Salads-Spinach Salad, Gorgonzola, Toasted Walnuts, Shallot-Thyme Vinaigrette | Pesto Penne Pasta Salad, Parmesan, Toasted Pine Nuts | Marinated Artichoke Salad

Accompaniments-Seasonal Vegetables | Creamy Mashed Potatoes | Herbed Basmati Rice

Meats- Sliced Prime Top Sirloin of Beef with Mushrooms | Rosemary Chicken | Grilled Filet of Salmon atop Braised Greens

Bread Basket-Assorted Dinner Rolls & Butter

Dessert - Wedding Cake Cutting & Plating or Cupcake Service | Handmade Chocolate Seashell or Local Strawberry added to each plate

Beverages- Tableside Iced Water Service | Freshly Brewed Coffee, Decaffeinated Coffee, & Assorted Tea Station

Champagne Toast | A Glass of House Chardonnay or Cabernet Sauvignon with Dinner

Deluxe Buffet @ \$99* per person

Salads-Classic Caesar Salad | Field Greens Salad, Tomato, Red Onion, Balsamic Vinaigrette | Penne Pasta Salad, Pesto, Parmesan, Pine Nuts | Seasonal Melon & Mint Salad

Antipasto-Fresh Mozzarella, Basil, Roasted Red Peppers, Kalamata Olives, Extra Virgin Olive Oil, Balsamic | Assorted Farmhouse Cheeses, Dried Fruits, Roasted Nuts | Sliced French Baguette, Water Crackers

Accompaniments- Seasonal Vegetables | Sauté of Wild Mushrooms | Roasted Red Potatoes | Herbed Basmati Rice

Pasta Exhibition Station-*Chef fee 100.~* Penne or Ricotta Tortellini | Spicy Tomato-Basil Sauce or Pesto | Italian Sausage or Roast Vegetables | Shredded Parmesan, Basil Chiffonade, Toasted Pine Nuts

Exhibition Chef's Carvery- *Chef fee 100~*

Honey Glazed Ham with Wholegrain Mustard | Roast Prime Rib of Beef with Caramelized Shallot Marmalade & Horseradish Cream

Bread Basket-Garlic Breadsticks, Focaccia, Ciabatta Breads, & Butter

Dessert - Wedding Cake Cutting & Plating or Cupcake Service | Handmade Chocolate Seashell or Local Strawberry added to each plate

Beverages- Tableside Iced Water Service | Freshly Brewed Coffee, Decaffeinated Coffee, & Assorted Tea Station

Champagne Toast | A Glass of House Chardonnay or Cabernet Sauvignon with Dinner

Premium Buffet @ \$110* per person

Salads-Classic Caesar Salad | Greek Salad with Feta Cheese | Marinated Artichoke Salad | Scallop Ceviche | Strawberries, Blueberries, Blackberries

Antipasto-Fresh Mozzarella, Basil, Roasted Red Peppers, Kalamata Olives, Extra Virgin Olive Oil, Balsamic |

Assorted Farmhouse Cheeses, Dried Fruits, Roasted Nuts | Rustic Mediterranean Meats and Cheeses | Sliced French Baguette, Water Crackers

Accompaniments- Seasonal Vegetables | Sauté of Wild Mushrooms | Roasted Red Potatoes with Rosemary | Herbed Basmati Rice

Seafood Market-King Crab Legs, Oysters on the Half Shell, Prawns, Green Lip Mussels, Littleneck Clams

Cocktail Sauce, Tartar Sauce, Lemon & Lime Wedges

Pasta Exhibition Station-*Chef fee 100.~* Penne or Ricotta Tortellini | Spicy Tomato-Basil Sauce or Alfredo | Grilled Chicken, Prawns, Roasted Vegetables, Mushrooms | Shredded Parmesan, Basil Chiffonade, Toasted Pine Nuts

Exhibition Chef's Carvery- *Chef fee 100.~*

Turkey Breast with Cranberry-Onion Relish | Prime Rib with Caramelized Shallot Marmalade & Horseradish Cream | Rack of Lamb with Mint Jus

Bread Basket- Garlic Breadsticks, Focaccia, Ciabatta, Whole Wheat Rolls, & Butter

Dessert - Wedding Cake Cutting & Plating or Cupcake Service | Handmade Chocolate Seashell or Local Strawberry added to each plate

Beverages- Tableside Iced Water Service | Freshly Brewed Coffee, Decaffeinated Coffee, & Assorted Tea Station

Champagne Toast | A Glass of House Chardonnay or Cabernet Sauvignon with Dinner

*All prices are exclusive of 22% Service Charge and the Current Sales Tax.

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HORS D'OEUVRES

Savory compliments while your guests enjoy the Champagne Reception.

(50 piece minimum order required per item)

Tray Passed Items

Fresh Mozzarella, Sun-dried Tomato, Basil, Crostini	\$2.99* per piece
Mediterranean Ratatouille, Crostini	\$2.99* per piece
Apricot Chutney, Brie, Crostini	\$2.99* per piece
Strawberry, Goat Cheese, Basil, Crostini	\$2.99* per piece
Asparagus & Goat Cheese wrapped in Prosciutto	\$2.99* per piece
Cucumber Bites, Herbed Cream Cheese, Bacon	\$2.99* per piece
Vegetable Spring Rolls with Sweet & Sour Sauce	\$2.99* per piece
Pear and Brie in Phyllo	\$2.99* per piece
Mini Fruit Skewers	\$2.99* per piece
Caprese Skewers	\$2.99* per piece
Wild Mushroom & Onion Tart with Goat Cheese	\$2.99* per piece
Smoked Salmon Crème Fraîche, Caviar, Canapé	\$3.75* per piece
Seared Ahi Tuna on Crispy Won Tons	\$3.75* per piece
Bacon-Wrapped Bleu Cheese Dates	\$3.75* per piece
Thai Chicken Skewers with Spicy Peanut Sauce	\$3.75* per piece
New York Steak Roulade of Boursin	\$3.75* per piece
Sausage Pineapple Skewer	\$3.75* per piece
Sesame Asian Meatball, Honey Sriracha	\$3.75* per piece
Mini Grilled Cheese with Tomato Soup	\$3.75* per piece
Mini Cheeseburger Sliders	\$3.75* per piece
Potato Skins: Cheese, Bacon, Chives, Sour Cream	\$3.75* per piece
Fried Chicken & Waffles, Horseradish Maple Drizzle	\$3.75* per piece
Mini Tacos (chicken or beef)	\$3.75* per piece
Chicken-Apple Sausage in Puff Pastry	\$3.75* per piece
Dungeness Crab Cakes with Green Apple	\$4.75* per piece
Coconut Prawns, Mango-Pineapple Glaze	\$4.75* per piece
Grilled Gulf Shrimp, Sweet-Hot Ginger Sauce	\$4.75* per piece
Day Boat Scallops Wrapped in Apple-Wood Bacon	\$4.75* per piece

Large Platter Presentation Items

Jumbo Prawns & Cocktail Sauce	\$4.75* per piece
Oysters Rockefeller	\$4.75* per piece
Baby Rack of Lamb, Balsamic Glaze	\$4.75* per piece
Seasonal Vegetable Crudité	\$4.75* per person
House Made Tortilla Chips, Pico De Gallo, Tomatillo Salsa, Mango Salsa	\$6* per person
Sushi Rolls w/ Soy Sauce (California, Shrimp, or Tuna)	\$6* per person
Seasonal Sliced Fruits & Berries	\$7* per person
Grilled Mediterranean Vegetables & Hummus	\$7.50* per person
American Farmhouse & Imported Cheeses, Sliced French Baguette	\$8.50* per person
Smoked Norwegian Salmon with Cocktail Rye Rounds, Classic Garnishes	\$9* per person
Sausage (Andouille, Italian, Kielbasa) & Mustard Trio	\$12* per person

ADDITIONAL MENU COURSES

Extend the experience: indulge!

Include any of the following as additional courses to your package. Make your wedding an event that will long be remembered.

Starter Courses

- Cous Cous Stuffed Pepper \$7* per person
- Petite Plate of Mushroom Tortellini with Pesto \$8* per person
- Plate of (3) Lobster Ravioli with Truffle Essence, Tarragon Crema \$9* per person
- Half Roasted Artichoke with Garlic Aioli \$9* per person
- Large Dungeness Crab Cake with Micro Greens \$10* per person
- Shrimp Cocktail: 3 Jumbo Shrimp \$12* per person
- Tri-Tip Wrapped Asparagus with Root Purée \$14* per person

Intermezzo Sorbets

- Mango, Orange, Strawberry, Raspberry, Lemon, or Coconut \$6* per person

Desserts

- Handmade Chocolate Truffles \$24* per dozen (Oreo, Caramel, Coconut, Raspberry, Mint, or Fudge)
- Freshly Baked Cookies \$30* per dozen (Chocolate Chip, Oatmeal Raisin, Peanut Butter, White Chocolate Macadia, Cranberry Butterscotch, Brown Butter, Lemon Sugar, or Chocolate Crinkle)
- Gourmet Dessert Bars \$33* per dozen (Fudge Brownies, Lemon Bars, or Fruit Cobblers)
- Whole Cheesecakes or Tortes \$45* each
- Miniature Cheesecakes \$36* per dozen (New York, Oreo, Berry, or Toffee)
- Cupcakes \$36* per dozen
- Mini Cupcakes \$20* per dozen (Chocolate, Vanilla, Red Velvet, Carrot, Salted Caramel, Cookies & Cream, Churro, Pink Champagne)
- Chocolate Covered Strawberries \$42* per dozen
- Candy Buffet \$7* per person (Apothecary jars with candy matched to your wedding)
- Sweet Tooth Buffet \$12* per person (Mini Vanilla Cupcakes, Mini Fruit Tarts, Brownies, & Rice Krispie Treats)
- Ice Cream Sundae Buffet \$13* per person (Three Ice Cream Flavors and All the Classic Toppings)
- Luxury Dessert Buffet \$14* per person (Petite Cheesecakes, Truffles, Cream Puffs, Chocolate Eclairs & Dipped Strawberries)

Late Night Snacks

- Old Fashioned Popcorn \$3* per person
- Soft Pretzels with Mustard Trio \$3.75* each
- Corndogs & Condiments \$5* each
- Chocolate Chip Cookies & Mini Milks \$6* per person
- Pigs in a Blanket, Buffalo Wings, Celery, Ranch & Bleu Cheese \$9* per person
- Belgian Waffle Station \$10* per person (\$100. attendant fee applies)
- Gourmet Smores \$8* each
- Mini Pizzas \$15* each
- Cliffs "Happy Hour" Taco Bar \$15* per person

BEVERAGES

Cheers! Your guests will celebrate while sipping delightful beverages throughout the night as you custom design the bar to feature your favorite libations. A professional bartender is included with every wedding.

A la Carte Pricing

Liquor

	PER DRINK / PER SHOT
House Well Brands Bartons, Margaritaville, Christian Brothers, Claymore	\$8*
Call Brands JackDaniels, Seagrams7, Bacardi, Absolute, Hornitos	\$10*
Liqueurs HpnotiQ, Jagermeister, Kahlua, Midori, Chambord, Amaretto	\$10*
Premium Brands Sapphire, Hennessy, Glenlivet, Kettle One, Patron	\$12*

Beer SELECT UP TO 4 OPTIONS

Domestic Beer Budweiser, Bud Light, Coors Light, Michelob Ultra, Miller Lite	\$6*
Imported & Specialty Beer 805, Firestone DBA, Figueroa Mt. Hoppy Poppy IPA, Guinness, Corona, Modelo Especial, Negra Modelo, Sierra Nevada Pale Ale, Stella Artois, Ballast Point Sculpin IPA, North Coast Scrimshaw Pilsner, Hard Cider	\$7*

Wine COMPLETE WINE LIST AVAILABLE UPON REQUEST

House Champagne (glass)	\$8*
House Wine (glass)	\$9*
Corkage (per standard bottle)	\$20*

Non-Alcoholic

Sodas	\$3*
Juices	\$3*

Hosted Bar Packages

Unlimited bar packages allow for 5 hours of time:

Non-Alcoholic Beverages	\$10* per person
Beer, Wine, Soft Drinks	\$29* per person
House Cocktails, Beer, Wine, Soft Drinks	\$35* per person
Call Cocktails, Beer, Wine, Soft Drinks	\$45* per person
All Level Cocktails, Beer, Wine, Soft Drinks	\$60* per person
Premium Cocktails Only, Beer, Wine, Soft Drinks	\$70* per person

Additional Fees & Services

Additional Bartenders	\$200* each
Portable Bar Set-Ups	\$300* each
Custom Signature Drinks	\$9 – 14* each

ADDITIONS: AESTHETIC DETAILS & LUXURIES

Ceremony Additions

Bamboo Arch with Fabric Drapes	\$150*
Rose Petal Aisle	\$250*
Wireless Microphone	\$150* each
Cherry-Wood Chiavari Chairs	\$10* each
Cherry-Wood Folding Chairs	\$4* each
White Shade Parasols	\$4* each
Fresh Garland (20')	\$300*
Sunscreen Station	\$45*
Chair Sashes	\$4* each

Champagne Reception Additions

Lawn Games (Jenga, Corn Hole, & Bocce Ball)	\$250*
Lemonade or Iced Tea Jars	\$75* per jar
Outdoor Heaters	\$150* each
Outdoor String Lights	\$800*
Market Umbrellas (tan)	\$15* each
Cocktail Tables	\$20* each
With Deluxe Linen & Tie Back	\$40* each
Couch Set (6 piece sectional couch + coffee table)	\$250* each

Reception Additions

Chandeliers	\$250* each
Colored Up-Lighting (12 lights)	\$400*
White Fabric Draped Wall: Ballroom Tent (3 walls)	\$600* each \$1,500*
White Dance Floor	\$600*
LED Dance Floor	\$3,000*
Cliffs Signature Wedding Cake (<i>selection of flavors</i>)	\$10* per person
Commemorative Guest Menus	\$2* each
Mercury Glass Votives	\$1* each
Signature Sea Glass Charger Plate	\$4* each
Silver or Gold Lacquer Charger Plates	\$2* each
Silver Cake Stand	\$20*
Clear Cupcake Tower	\$50*
Riser/Staging (6'x 8')	\$50* per panel
LCD Projector	\$325 - 450*
Colored Chiavari Chairs (gold, black, clear, shabby-chic)	\$5* each
Long Banqueting Tables	\$20* each
Extra Large Round Tables (seat 10-12 guests)	\$20* each
Specialty Linen Colors (<i>if other than white or ivory</i>)	\$5* per table
Chair Tie	\$4* per person
Linen Napkin Color	\$2* per person
Textures or Specialty Linens	varies
Additional Reception Hours (5.5-hours included in packages)	\$500* per hour
Exhibition Stations- Additional Chef	\$100* per chef
Kids Table Amenities (coloring pages & toy)	\$8* per child
Coat Check (6 hour service)	\$375*
Restroom Attendant & Amenities	\$100* per hour

SPECIALS & DISCOUNTS

Winter Waves Package

Love knows no season; it is never-ending like the endless ocean waves.

At The Cliffs, we offer beautiful weddings year round. If you select to have your wedding during the months of November – April, we include the following upgrades to make your wedding a little grander, just like the winter waves in Shell Beach.

- This package may not be combined with the Sunday Splendor Package.
- Valid for weddings of 75+ guests.
- Excludes select Holiday and Special Event Weekends.

Discounts & Upgrades

- \$1,200 Discount off Venue Fees
- Cliffs Classic Hotel Room for 2 nights (in addition to the suite)
- 3% Off all Food and Beverage Items
- 3 Outdoor Heaters for Champagne Reception
- 1 Additional Glass of Wine during Dinner for all Guests
- 2 Additional Votive Candles on each Table (total of 5 per table)
- Large Basket of Blankets for use during the Ceremony
- Hot Chocolate Added to the Coffee Station

If you book the TENT for your reception, you also receive:
5 Complimentary Nights in a Cliffs Classic Hotel Room to use for a honeymoon or gift to friends and family during the wedding weekend.

Sunday Splendor Package

A Sunday Wedding holds a certain elegance, a familiar uniqueness, reminiscent of classic traditions with the allure of today's style:

At The Cliffs, when you select a Sunday wedding ceremony and reception, we would like to enhance the splendor of your day with the following Sunday Upgrades.

- This package is valid on most weekdays (Sunday – Friday).
- Excludes select Holiday and Special Event Weekends

Discounts & Upgrades

- \$1,000 Discount off Venue Fees
- Complimentary Color Upgrade on Tablecloths
- One Additional Night in Cliffs Panoramic Suite
- Your choice of two of the following upgrades:
 - Pillar Candle Centerpieces
 - Cliff's Glass Charger Plates
 - Couch Set
 - Rose Petal Aisle
 - Printed Menus
 - Uplights (1 dozen)
 - Complimentary Soft Drinks (1 per person)
 - Lowered Food & Beverage Minimum Order Requirements

Simplify Your Package

The true essence of a wedding is two people in love.

Have the dream wedding with no regrets. The following options are available modifications to our Signature Package to further simplify your spending. When you have the ocean, our professional staff, and delectable menus . . . love is all you need!

Offer only 1 glass of champagne	save	\$5 per person
Offer wine for purchase at the bar only	save	\$5 per person
Use banquet chairs	save	\$5 per person
Use tabletop cotton-polyester linens	save	\$3 per person
Select a Completely Vegetarian Dinner	save	\$5 per person
Select a standard room instead of suite	save	\$150

ALL-INCLUSIVE OPTIONS

The Cliffs has the perfect all-inclusive packages for those looking to have the ultimate Coastal Destination Wedding Reception. These quintessential packages are designed for celebrating your marriage with the best the Central Coast has to offer with your family and friends.

California Complete Package **\$220* per person**

This All-Inclusive package creates a sophisticated and stylish evening for the wedding you've always dreamed of. (Venue Fee Applies Separately)

Ceremony

- Board Room for Groomsmen to Get Ready in
- Fresh Greenery Arrangements for Ceremony Pillars
- Rose Petal Aisle

Cocktail Hour

- Unlimited Champagne & Sparkling Cider
- 4 Cocktail Tables with Deluxe Linens & Sashes
- 3 Hors d'Oeuvres (1 Vegetarian, 1 Seafood, 1 Meat)

Reception

- Exquisite Six-Course Dinner Menu
(Seafood Starter, Fresh Salad, Pasta Course, Sorbet Intermezzo, Entrée Duo, & Wedding Cake)
- Sea-Salt Caramel Favors with Custom Boxes & Bows
- 2 Glasses of Local wine per Guest with Dinner
- Champagne Toast
- Candelabra Centerpieces with Fresh Flowers
- Commemorative Menu at Each Place-Setting
- Sea Glass Charger Plates
- Mercury Glass Votive Holders
- Custom Colored Satin Floor Length Table Linens
- Designer Selection of Linens for Head Table & Cake Table
- Chair Sashes or Colored Cushions for Reception Chairs
- 3 White Draped Walls
- 2 Chandeliers
- Extra Hour of Reception Time
- Stunning White Dancefloor

Anniversary Club

- A Complimentary Night Stay on Every Anniversary: Now until Forever!
(Signature Pool View Room, Valid on Exact Anniversary Date Only, Subject to Availability, Restrictions Apply)

Wedding Vendor Package **\$9,000***

Wedding Officiant DJ (5.5 Hours) Photographer with Digital Images (8 Hours)

Personal Flowers (Bouquets, Boutonnieres, & Corsages)

*All prices are exclusive of 22% Service Charge and the Current Sales Tax.

Shell Beach Package **\$140* per person**

This All-Inclusive package is for a classic beach wedding that will wow your family and friends. (Venue Fee Applies Separately)

Ceremony

- Bamboo Arch with White Sheer Drapes
- Sunscreen Station
- Parasols

Cocktail Hour

- Unlimited Champagne & Sparkling Cider
- Tropical Juice Station
- Fruit Skewers & Spring Rolls
- Tray-Passed Umbrella Drink
- Lawn Games
- String Lights
- Sectional Resort Couches

Reception

- Island Style Menu (plated or buffet)
- 1 Glass of Local Wine with Dinner
- Champagne Toast
- Fresh Orchid Accent with every Salad
- White Starfish Accent at each Napkin
- 20 Color Choices for Floorlength Cotton Linens
- 20 Color Choices for Cotton Napkins
- Seaglass Charger Plates
- Sand & Shell Centerpieces
- Ocean Blue Uplights
- Ice Cream Station or Candy Buffet

Anniversary Club

- A Complimentary Night Stay on Every Anniversary: Now until Forever!
(Signature Pool View Room, Valid on Exact Anniversary Date Only, Subject to Availability, Restrictions Apply)

EXTEND THE CELEBRATION

A wedding is a commitment of two lives joining together. Such a grand occasion should be celebrated all weekend long!
Allow us to assist you with extending the celebration!

REHEARSAL DINNER

We are happy to assist you in the planning of a rehearsal dinner.

Our Marisol Restaurant can accommodate up to 30 guests for a semi-private dinner. Your guests can order off the standard menu, or a personalized menu can be created just for you with prices from \$26++ - \$90++ per person.

Please contact the Restaurant Manager at 805-773-5000, ext. 606 or marisol@cliffshotelandspa.com for further details.

Private rooms are also available for groups from 10 – 100 people. Pre-ordered menus are required. Both buffet and plated menus are available from \$42++ - \$60++ per person. Please ask your Wedding Manager for further details and menu options.

MEET & GREET OUT OF TOWN GUESTS

A "Meet and Greet" is an informal time to socialize with your guests prior to the wedding day. Allow us to set-up a private space and cater appetizers, desserts, snacks, or beverages for you and your guests. Ideal venues include our Hospitality Suite, Open Air Lawn, various Terrace Locations, and a formal Banquet Room. Menu pricing ranges from \$15++ - \$50++ per person.

FAREWELL BRUNCH

Before you jet away to the honeymoon, join your guests for a Farewell Brunch the day after the wedding. Private locations are available open air or indoors. Ask for our menus that range from basic continental breakfasts to deluxe all-day brunches. For a special touch, we offer mimosa or bloody mary stations. Prices range from \$15++ - \$65++ per person.

Or gather in our restaurant for our award-winning Sunday Brunch available Sundays from 8:00am – 2:00pm. Reservations are strongly advised for parties of up to 30 guests indoors or up to 50 guests outdoors.

BRIDESMAID LUNCHEON

We are happy to provide room service catering or a private brunch for the ladies while getting ready on the morning of the wedding. A variety of menus, locations, and beverages are available for your selection.

GROOMSMEN GATHERING

Allow the men to anticipate the wedding in style. Private board rooms with flat screen TV's are available to add to your wedding day. Add some of our cold beverages and easy snacks to complete the experience. Ask your Wedding Service Manager for more details.

SPA SERVICES

We offer a variety of spa services on property. Up to 8 appointments can be accommodated at any given time. Our trained therapists offer massages and facials with inspiration from the sea. Couples massages are available and are a great way to relax together after the wedding. All Wedding Guests will receive 10% off any treatments when mentioning the wedding. Bridal Party Specials of buy 5, get 1 free apply when booked together for bridesmaids, groomsmen, and parents.

To book appointments, please contact the Gift Shop at 805-773-5000, ext. 860.

CHILD CARE

The Cliffs is happy to refer specialty childcare services for your mini-guests. If you would like activities and a special child-friendly room, please ask your Wedding Services Manager. Catering options are also available. Fees apply based upon the services needed.

POLICIES & ARRANGEMENTS

Our wedding Team is happy to help answer any questions you may have as you review our packages and plan for your Wedding-to-be-Remembered at The Cliffs.

- BOOKING** An initial deposit of \$3,500 is required to secure space for your event and will be collected with the signed agreement. This deposit is non-refundable and will be subtracted from the final bill.
- PAYMENT SCHEDULE** Once the details of your ceremony and/or reception are finalized, a Banquet Event Order will be completed and sent to you with a final estimate of charges (based on your expected attendance at that time). The Cliffs requires full pre-payment of the entire estimated bill thirty (30) days prior to your event. We also require a major credit card to guarantee any additional charges incurred, should your final costs exceed the estimated bill. A copy of the final bill will be forwarded to you after your event.
- LODGING ACCOMMODATIONS** If you are interested in lodging accommodations for your guests, please contact the Reservation Department to secure arrangements. In most cases, The Cliffs is able to offer a small discount for guestrooms with a two-night stay. A two or three night minimum is required for all weekend stays. Rates will be confirmed 6 months prior and a promotional code for online bookings will be given to you to share with your guests. Discounts are not available on Holiday/Graduation weekends. Please note, quiet hours in hotel rooms are from 10pm – 8am daily and will be strictly enforced along with a maximum capacity of 2-4 people per room.
- HOLIDAY WEEKENDS** Weddings on Holiday Weekends incur an additional fee of \$2,000*. This holiday package includes a private continental breakfast for all wedding guests on the day following the wedding. Most holiday weekends also require a three-night-minimum for any hotel stays, thus the wedding suite will be extended to three nights. Tents are not available on holiday or marquis weekends.
- PARKING** Valet parking is complimentary. Gratuities are handled at the guest's discretion. Limited complimentary self-parking is also available.
- PROFESSIONAL WEDDING SERVICES** Each of our packages include two (2), two-hour planning sessions with a Professional Wedding Services Manager, a rehearsal the day prior to your event, on-site assistance during the entire duration of your wedding ceremony and up to a maximum of two hours during your reception. Additional hours are optional and are billed at 75* each. Unlimited phone calls and e-mails are included with every package. *Please note: All planning sessions require an appointment, which must be scheduled in advance based on availability Tuesday through Friday, 9:00am-5:00pm.*
- WEDDING VENDORS** A list of referrals is available by request for vendors that we highly recommend. For information or to view portfolios of the vendors, please contact your Wedding Services Manager. We require all floral arrangements, lighting, music, and décor to be executed by licensed professionals only. All vendors utilizing electricity must provide written proof of liability insurance 30 days prior to the wedding.
- WEATHER** In case of inclement weather, The Cliffs will determine a backup for the wedding ceremony only. Alternate locations must be decided four hours prior to the event. Once designated, this cannot be changed.
- PRINTED MATERIALS** All printed materials for your wedding must be submitted for approval to your Wedding Services Manager prior to final printing or mailing. This includes: save-the-dates, invitations, menus, programs, websites, etc.
- RENTAL ITEMS** All upgraded rental items must be procured and paid for through The Cliffs. Such items include, but are not limited to: linen, chairs, tables, china, glassware, and furniture upgrades.
- ALCOHOL** The California State Liquor Commission regulates the sale and service of all alcoholic beverages. The hotel is responsible for the administration of these regulations. In addition, it is our policy that no personal alcoholic beverages be brought into the hotel event space or surrounding public areas.

MENU SELECTION & PRICING Your Wedding Services Manager will be assisting you in coordinating your food and beverage arrangements. Our menus have been specifically designed not only for optimum flavor and presentation, but also for impeccable serviceability. Although we strongly recommend selecting from these choices, our chef would be delighted to consider a customized menu for you based on your needs and/or theme. Personalized menu consultations are available at \$75 per hour.

Our culinary staff prides itself in utilizing only the freshest and finest ingredients available. The Hotel reserves the right to make reasonable substitutions on the menus outlined in the wedding packet to meet increased market prices or commodity shortages. All menus are based on seasonality and availability and are subject to change.

MENU TASTING

We are pleased to offer a complimentary menu tasting for plated dinner receptions larger than 100 guests. The following guidelines apply:

- Menu tastings are scheduled by appointment and are to be made at least three (3) weeks in advance. Appointment times are offered Monday-Friday at 2pm, based upon availability.
- Menu tastings should be scheduled approximately 3-6 months prior to the date of your reception.

The complimentary menu tasting is intended to assist you in choosing the perfect meal for your guests. Your tasting selections should reflect the items you are considering. We are able to offer tasting of two (2) selections per course for up to three (3) courses. Tastings will be prepared family-style with one (1) plate of each item for the bride and groom to sample.

FINAL GUARANTEE

Confirmation of the number of guests attending your event will be due ten (10) business days prior to your event. If your Wedding Service Manager does not receive your guarantee count, we will use the minimum number of guests stated on your wedding agreement. Final billing is based on the guaranteed count. If attendance should exceed the final number of guests guaranteed, the client will be responsible for the balance at the conclusion of the event.

RE-SET FEES

The Cliffs is fully aware that last-minute changes do occur. Whenever possible, we will do everything we can to accommodate these requests. On the day of your event, if you require a Ballroom, Tent, or Ceremony re-set, in part or in full, the hotel cannot guarantee feasibility of these changes; however if possible, please note that additional fees to cover the labor and time required will apply. Overtime charges may be accrued if an event is more than thirty (30) minutes late beginning or ending.

EXCLUSIVITY

The Cliffs has the capability of handling multiple events throughout the property on any given day. If desired, exclusivity arrangements may be purchased to secure an agreement that your event will be the only scheduled wedding event for the day of your wedding. This pertains only to wedding events (ceremonies & receptions) and to one particular date. The price is \$2,000*.

GIFT BAGS / GUEST DELIVERIES The Cliffs is pleased to assist you in delivering welcome amenities and / or gift baskets to guests of the hotel. Advance notice of 48 hours is requested to coordinate with the front office management team. There will be no charge for items handed to guests at the check-in desk. If you wish items to be hand delivered to rooms, a \$4 charge per room will apply. Please notify your Wedding Services Manager of your plans.

LIABILITY

It is the responsibility of the bridal party to make arrangements for the storage of their personal possessions and gifts during and after their wedding. The Cliffs is unable to assume liability for any property, equipment or gifts brought into and left in any areas of the hotel. We will assist you by transferring your personal items to your guest room or vehicle. The Cliffs does not assume responsibility for lost, stolen or damaged items.

WE WOULD LOVE TO HAVE YOU WITH US!

Thank you for considering The Cliffs! We would be honored to be chosen as the location for your wedding day. At The Cliffs, we love weddings and strive to make your experience a dream come true!

Please visit us online for photos and testimonials: www.cliffshotelandspa.com/weddings.